

***“Our Lady, Help of Christians”  
St. Mary’s Annual Meeting***



# **Christ Our Savior**

## ***Priest – Prophet - King***

***Our Heavenly Father sent to us His Son  
Jesus Christ for the salvation of the World.  
(Jn. 3:16)***

***He is the Head of the Universal Church and  
the head of our Parish.***

***Everything begins and ends with Jesus.  
He is the reason and purpose for all that we  
are and we do***

# **Christ Our Savior**

## ***Priest – Prophet - King***

***He is, “the Way (King), the Truth, (Prophet) and the Life (Priest). Jn. 14:6***

**Jesus’ work on earth was centered on His obedience to the Father epitomized and completed with His death on the cross. He made visible the Word of God in His life “ mission”. He taught by His words and deeds the message of God. He showed us the way to the Father in His life as He came to serve and not to be served. His mission was that of Priest, Prophet, and King.**

# **Christ Our Savior's Ministry:**

## ***Priest – Prophet – King***

- **He founded the Church, His Body, to embody and carry on the work of Priest, Prophet, and King in all ages and thus bring people to salvation.**
- **The Church is a community of disciples of Jesus called to live in a state of friendship with Him and give witness to His love in the world. They are the light of the world.**
- **The Church is sent as Jesus was sent. Therefore the heart of the Church is mission. The Church is always fulfilling the great command – Go-teach-baptize. (Matt. 28:21)**
- **The Church of Christ is an ordered community of the faithful.**

# ***What is a Parish?***

- **A parish is a certain community of the Christian faithful stably constituted in a particular church (diocese), whose pastoral care is entrusted to a pastor as its proper pastor under the authority of the diocesan bishop.**
- **It is in this community that most followers of Jesus live their Christian lives, and with the grace of God, strive for salvation becoming configured to Christ.**
- **A parish embodies and makes present the threefold ministries of Jesus as Priest, Prophet, and King, that is, they worship the Father, evangelize and catechize and serve one another in the community and reach out to the world.**

# *Parish Ministry*

- So our command from Jesus as a parish is to worship, evangelize and catechize, and serve.
- An essential component to all of this is the need to be stewards of all that God has given us. In doing that the parish will have the means to fulfill its function.
- A particular effort needs to be made to increase our Sunday offerings by helping everyone realize that following Jesus means having a generous spirit. “It is in giving that we receive.” We give not to receive, we give because we have been given.

# ***Divine Mercy Area Faith Community***

- Due to the changing demographics in rural Minnesota and the declining of Priests, our bishops, beginning with Bishop Lucker, followed by Archbishop Niensted, and now continuing with Bishop LeVoir have undertaken studies and established pastoral plans for the diocese to fulfill its mission.
- Archbishop Niensted established Area Faith Communities, that is, parishes working together to advance the cause of Christ by sharing their strengths. As you know, ours consist of the four parishes of St. Mary's, St. Michaels, Japanese Martyrs, and St. Paul's, and the Oratory of St. Joseph in Clements.

# Major Challenges

- One of the major challenges facing our AFC is helping people to know the love of Jesus and seeing faith as an important part in their lives. We need to maximize our efforts to evangelize.
- We must remember we are a missionary Church. We are continually on mission. Our mission is our kitchen table, our workplace, our neighborhood, etc.



# **St. Mary's Parish Mission Statement**

- **St. Mary's is a community of people called and renewed by God to live a life of holiness as a part of the Body of Christ in union with the Pope and local Bishop. It is a mission carrying on Christ's work of healing a broken world through worship, the proclamation of God's wonderful works, and serving with acts of mercy.**

# Worship:

- **110 student servers in 25 serving groups**
- **30 Lectors**
- **50 Extraordinary Ministers**
- **45 Ushers**
- **7 Keyboardist/Organists**
- **10 Cantors**
- **20 in Caecilian Choir**
- **24 in Schola Choir/20 in Chorister Youth Choir**
- **6 Misc. Instrumentalists**
- **Over 175 Regular Adorers**
- **Home visitation and nursing home ministers**
- **Several devoted sacristans – set up, clean up, care for candles, linens, sacred vessels, flowers, etc.**

# **Worship continued...**

- **Mass offered in Latin every Sunday**
- **15 Member Latin Schola**
- **Men's Latin Choir being formed**
- **3 trained Latin mass servers**
- **4 Parish Masses each weekend**
- **Daily Mass offered several times a day**
- **Multiple Holy Day Masses**
- **Rosary Before 2 Masses**
- **Perpetual Adoration – now using St. Francis chapel**
- **Divine Office /Liturgy of the Hours prayed all at meetings**
- **Families involved in the Parish Advent Wreath procession**
- **School Masses/Devotions**

# **Parish: Catechesis and Evangelization**

- **Parish-wide Sacramental Preparation programs**
- **Catholic Pre-school Faith Enrichment Program (ECFL)**
- **Parish Mission to be offered in November (4 days)**
- **CCW Sacred Book give-away at Christmas**
- **Students involved in Diocesan Youth Ministry programs/festivals**
- **Adult Education programs offered regularly**
- **FORMED – free, online catechesis and evangelization materials – videos, ebooks, audiobooks, programs**
- **Marriage Preparation program for engaged couples**
- **CCW Meeting Speakers /educational topics**

# FORMED

- **How to Register**
  - **Go to Formed.org**
  - **Enter our Parish Code – 560508 on the homepage**
  - **Create a personal account with your user name/email and password**
  - **Start enjoying the best Catholic content all in one place**

# Parish:

# Catechesis and Evangelization

## *Religious Education Program: CCD*

- 103 Students
- 20 Volunteer teachers
- Religious Education program 75 mins/week
- Confession 2x/year
- Stations of the Cross w/ Adoration and Benediction 1x
- Participation in Sacramental Preparation programs for First Reconciliation / Communion
- Participation in Junior Confirmation Preparation programs
- Retreat for Juniors
- Mass 2x/year on Wednesday evening
- Variety of devotional activities w/ individual activities

# Catechesis and Evangelization

- Youth Ministry Program open to all in the parish
- Meets weekly on Wed evening after RE/CCD providing opportunity for prayer, discussion, topic exploration, reflection and Lectio Divina
- High School 'Steubenville North' Summer Retreat
- Totus Tuus Vacation Catholic Day Camp
- Students involved in Diocesan Youth Ministry programs/Festivals

# **Service: Parish**

- **Parishioners/Students to San Lucas Toliman**
- **Parish Food Shelf collection boxes -Prolife Collection**
- **Mission Preachers/collections**
- **Mission Brunch/Bake Sale**
- **Baby Bottle Collection**
- **First Choice Pregnancy Center**
- **Tuition assistance programs**
- **Rice Bowl Lenten Program**



# Evangelization and Catechesis of our youth at St. Mary's School

- St. Mary's has and continues to place a high value on the privileged means of Evangelization and Catechesis by providing a full educational opportunity from pre-school through High School.
- [https://www.facebook.com/pg/sesmschool/videos/?ref=page\\_internal](https://www.facebook.com/pg/sesmschool/videos/?ref=page_internal)

# **School Mission Statement**

**St. Mary's Catholic School  
exists to assist parents in  
passing on the Catholic faith  
while providing a quality  
education in a safe and  
positive environment.**

# St. Mary's Philosophy

- **The Holy Trinity, Father, Son, and Spirit, is to be the center of our lives as we strive to grow. As a people devoted to God, we are called to grow in faith, to proclaim the Good News, and to witness to Christ. At St. Mary's School we share a commitment to live out our faith by growing spiritually, creating community, and being of service.**
- **As a school community we strive to create an environment where individuals are challenged to achieve their potential. We further challenge every member of our community to foster peace and justice in their daily living. Through prayer and critical thought, we encourage each person to discover God's will for his or her life and to follow it.**

# Catholic Identity

## Faculty:

- Monthly Praying of the Liturgy of the Hours.
- Holy Hour of Adoration of the Blessed Sacrament/Benediction
- Fall, Deacon Poyo held a retreat for the faculty (faith development).
- In-service (led by priests) on Matthew Kelly book: Teach, Lead, Serve
- Prayer at all faculty meetings/department meetings and staffing
- Participated in the Diocesan Catholic Educators' Workshop Day

# Catholic Identity: Students

- Weekly School Mass
- Classroom Religion daily
- Prayer - daily over announcements (K-12)
- Weekly Prayer Service (7-12)
- Prayer Before Every Class
- Theology of the Body for Middle School taught to the 6<sup>th</sup> graders, Purely You taught to the 5<sup>th</sup> graders
- Theology of the Body for High School taught to Sophomores
- Adoration of the Blessed Sacrament/Holy Hour monthly.
- Retreats in Grades 9-12
- Gr. 10 Vocations Trip
- St. Blaise Throat Blessing

# Catholic Identity: Students

- **Y-Disciple and FORMED program –in use for a variety of settings: Junior Confirmation program and school religion classes**
- **HS Advent Prayer Services**
- **Confession offered for School 4x / year**
- **School Stations of the Cross/Benediction during Lent**
- **Several Living Rosary events each year**
- **Celebrate Vocation's Awareness Week**
- **Bully Prevention Program using the 7 Themes of Catholic Social Justice in Grs. 7-12**
- **Making conscious effort of including our Catholicity in all content areas.**

# **Service: School**

- **Grs. 7-12 Service Hours/Projects**
- **Grs. 9, 12 Participation in 40 Days for Life**
- **Elementary packed 65 “Box of Joy” for Haiti.**
- **Student Council Giving Tree for families in need**
- **Elementary First Choice Pregnancy Center, Food Shelf, New Ulm Clothing Depot**
- **NHS Service Projects for a variety of programs such as Food Shelf, St. Jude, buy camp supplies for Muscular Dystrophy camp, Adopt-A-Highway, helping at CCW convention.**

# Service: School

- **GS Lenten Nursing Home Reading program weekly**
- **GS Engage Couples Letters of Encouragement /Prayer**
- **GS Nursing Home Door Décor program**
- **CSW Service Projects**
- **Lenten Almsgiving Program for the Rice Bowl (7-12)**
- **Lenten Almsgiving Program for San Lucas (K-6)**
- **Pop Tab collection for Ronald McDonald House and the Gift of Life Transplant House**
- **Gr. 7-9 sponsorship of a Guatemalan child.**



# Strategic Plan Goals Achieved for 2016-2017

- ☐ Elementary is working on designing curriculum for mental health strategies. Presently gathering resources and information.
- ☐ Elementary implemented LEGO education (grades 2, 5, 6).
- ☐ AP Biology was offered in the high school.
- ☐ Kitchen renovation will begin the last day of school.
- ☐ High School continues to seek the possibility of robotics/STEM initiative.
- ☐ Daycare was canceled after a daycare center was opened in Sleepy Eye and for feasibility reasons.

# Strategic Plan Goals 2017-2018

- Create problem solving team in the elementary.
- Create an executive curriculum team.
- Pilot a new religion series, “Image of God”.
- Implement a new lockdown procedure:

**A.L.I.C.E**

# School Accomplishments

- The school received many donations from parishioners, parents, alumni, community throughout the year for wish list items, technology, adopt-a-student, school needs, etc.
- Marathon was a HUGE success! Budgeted \$60,000 but made \$66,760.22.
- Held our “Caribbean Knights” fundraiser with a profit of \$137,464.92 including restricted money for technology and play ground equipment.
- We received a grant from Minnesota Department of Education for the kitchen.

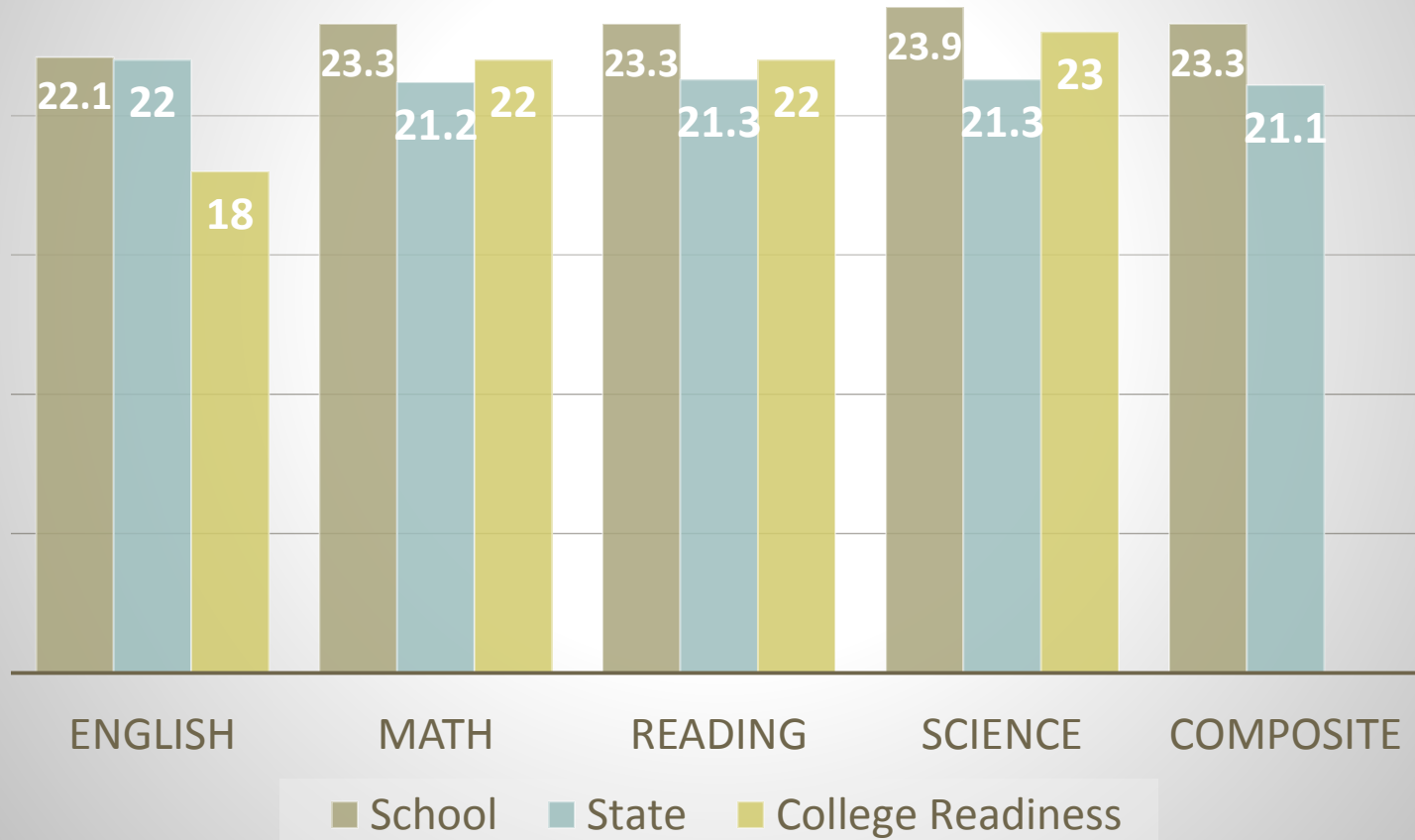
# Achievements, Recognition, Awards

- **Mr. Bruce Woitas** was named the Region 2A and Class A activities/administrator of the year.
- **Mrs. Diane Lax** received the “Golden Apple Award”.
- Students advancing to the **state science fair**: Natalie Marti, Maddie Hose, Sophie Kyllonen, Braden Hansen, Anthony Helget, Patrick Hoffmann, Joey Fischer, John Balko, Abby St. Peter.
- **Triple A Award Winners**: Megan DeMaris, Noah Krzmarzick
- **EXCEL Awards**: Mallory Helget, Zach Schumacher
- **Academic All State Girls’ Basketball**: Megan Ziegler
- **Geography Bee Winner**: 4<sup>th</sup> grader, Nico Nosbush
- Our **choir** received “excellent” at district contest.
- Our **band** received “excellent” at district contest.
- The high school received **\$2,500** from Chevrolet Drive for Education.
- **Miss Molly Mathiowetz** was named Class 2A assistant girls’ basketball coach of the year.
- **Scott DeMaris** was named all conference Girls Cross Country Coach of the year.
- Cross Country Girls were all Conference Champions.

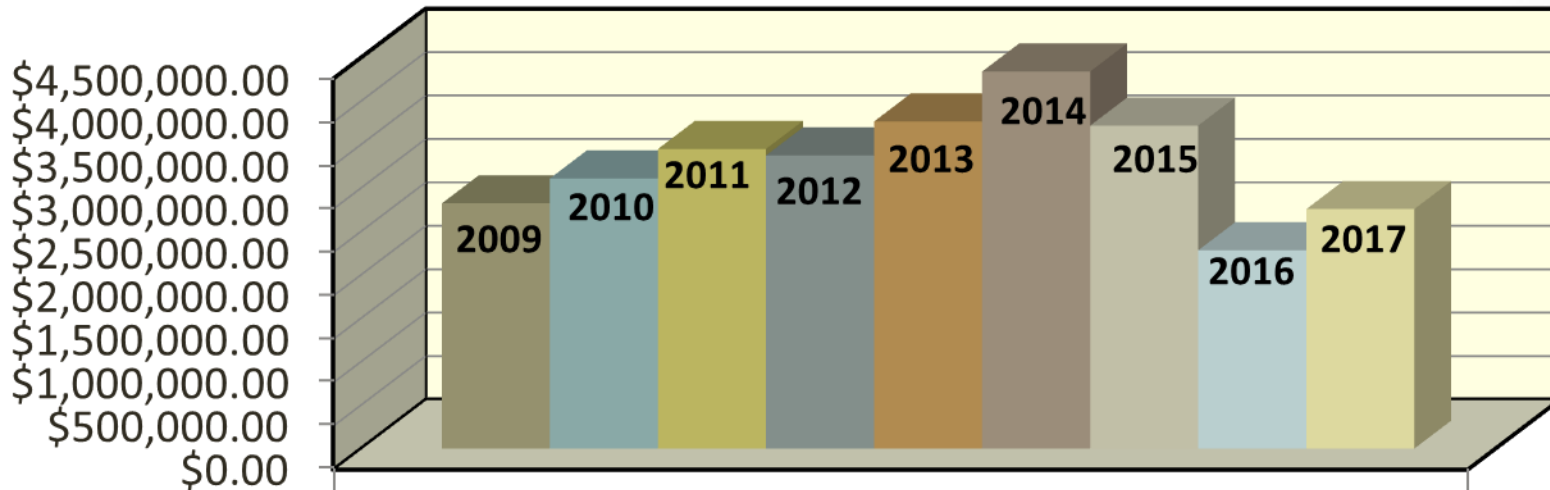
## NWEA Winter 2017: Students who scored at or above RIT level

Grade and Number of Students	Math	Reading
Kdgrt. ~ 19 students	15 students (79%)	13 students (68%)
Gr. 1 ~ 19 students	12 students (63%)	14 students (74%)
Gr. 2 ~ 25 students	21 students (84%)	16 students (64%)
Gr. 3 ~ 22 students	20 students (91%)	15 students (68%)
Gr. 4 ~ 25 students	21 students (84%)	22 students (88%)
Gr. 5 ~ 23 students	20 students (87%)	19 students (83%)
Gr. 6 ~ 20 students	15 students (75%)	14 students (70%)

## 2016 ACT Results ~ 18 students



# Investment Valuation Trend



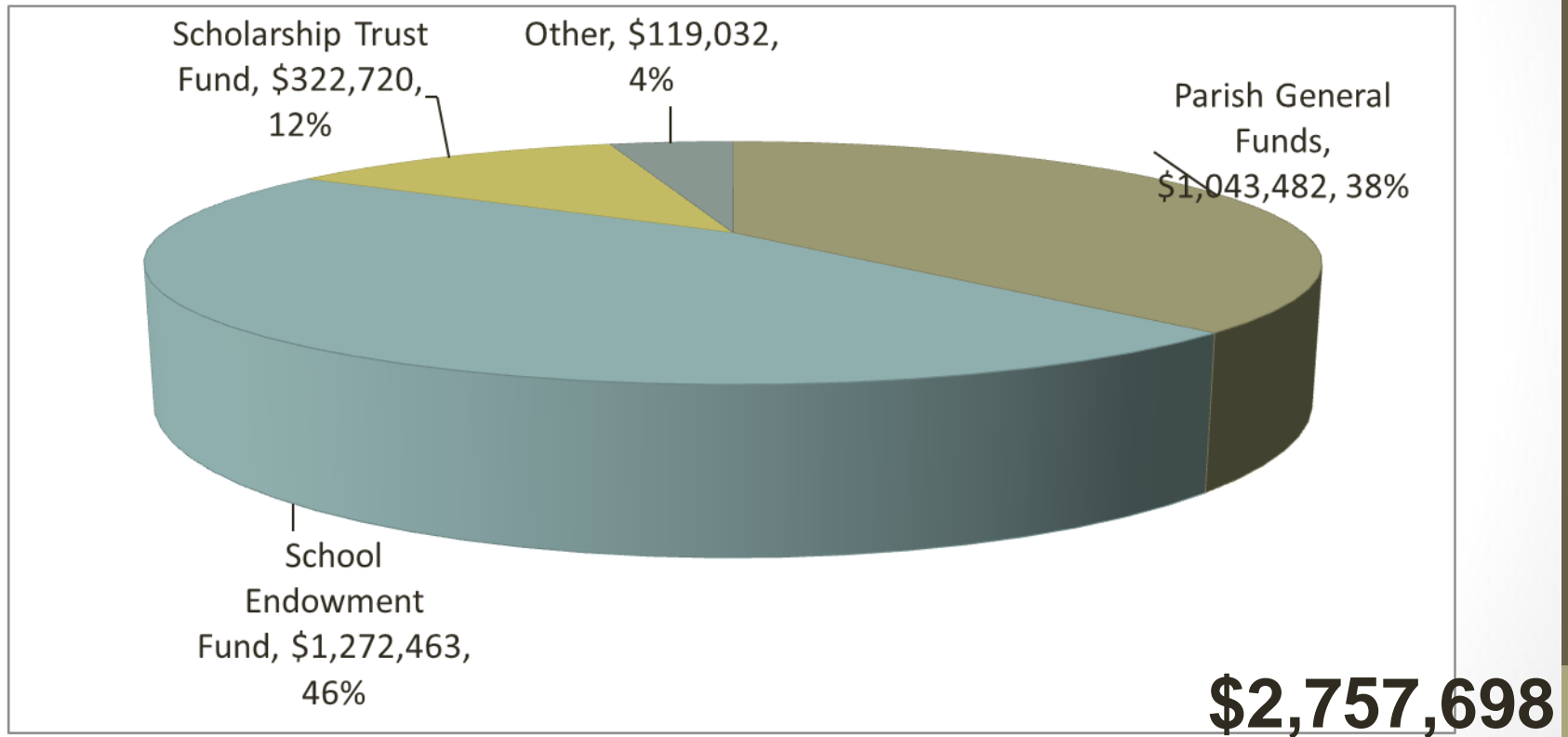
Investment Balance	
6/30/2009	\$2,823,576
6/30/2010	\$3,110,368
6/30/2011	\$3,450,257
6/30/2012	\$3,375,615
6/30/2013	\$3,766,737
6/30/2014	\$4,341,819
6/30/2015	\$3,719,397
6/30/2016	\$2,283,533
3/31/2017	\$2,757,698

# Investments

- **General Funds**
  - CBIS – SouthPoint Federal Credit Union – CUF -  
Americana Community Bank - BNY Mellon Investor
- **School Endowment Fund**
  - Catholic Community Foundation – Edward Jones –  
CUF.
- **Scholarship Trust Fund**
  - Catholic Community Foundation
- **Other**



# Investment Fund Balances



# General Revenue and Expense

	<b>March 31<sup>st</sup>, 2016 Actual Amount</b>	<b>March 31<sup>st</sup>, 2017 Actual Amount</b>	<b>March 31<sup>st</sup>, 2017 Budget</b>
Total Revenue	\$4,665,277.87	\$3,209,138.06	\$3,065,654.12
Total Expense	\$4,444,165.39	\$3,002,153.20	\$2,816,125.28
Net Income	\$221,112.48	\$206,984.86	\$249,528.84

# 16-17 Budget Comments

- Our income and expense numbers are lower in 16-17 compared to 15-16 due to the income and expense from the North Addition.
- Fundraising continues to uphold the budget by increasing.
- More employees have enrolled in our health coverage thus costing more than budgeted.
- Technology costs continue to increase.

# 2017-2018 Budget

Fiscal Year 2017-2018

**Budget Committee Members:** Joe Sanow, Blair Folkens, Brad Mathiowetz, Laurel Fischer, Lisa Portner, Brent Kucera, Msgr. Lozinski, Andrew Bach, Mary Gangelhoff, Matt Grausam

# **Salary Increases for Staff**

- Staff and Administration Increase of \$500.00**
- Hourly Increase of 2%**

## **Health Care Cost Increases**

- St. Mary's Funds 65% of premium for employee and family**
- Health Care 17/18 Premium cost \$189,725 for 21 employees plus dependents**

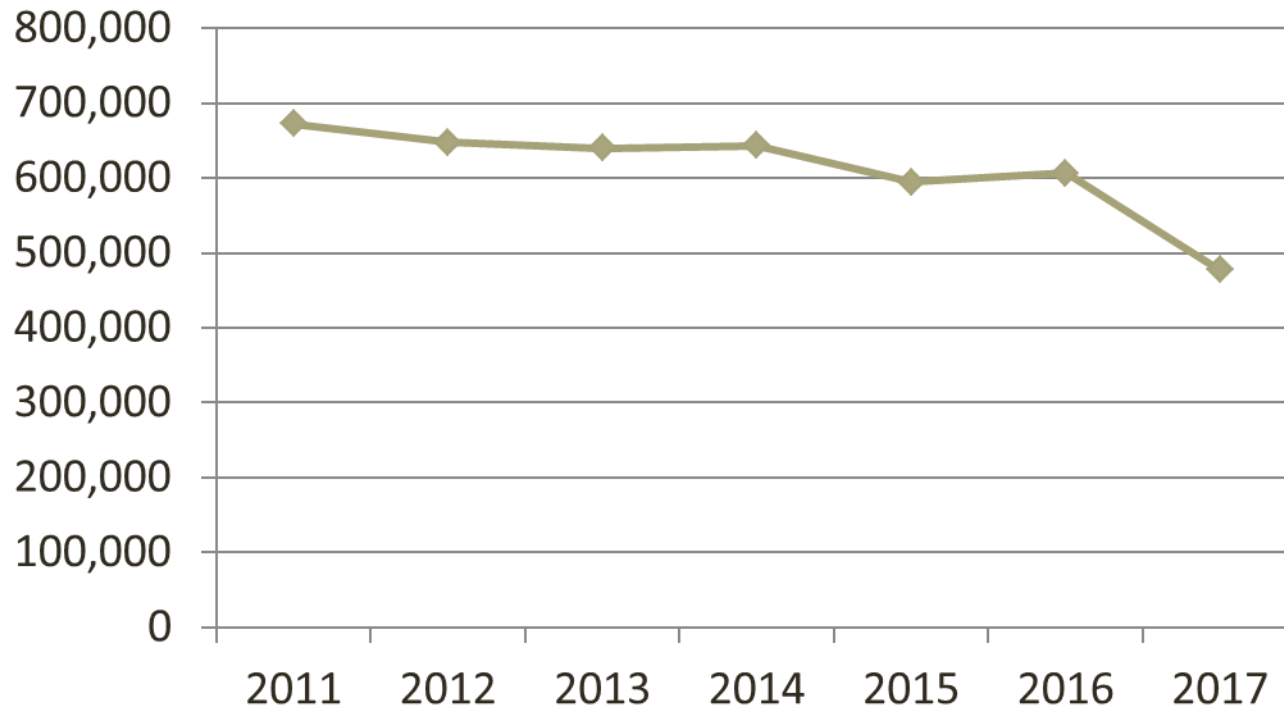
## • FAIR Share Tuition

- Innovative Income Solution
- Many private schools have adopted this program
- Helps families reflect on the “Value” of education
- Many families can pay more – help reduce parish subsidy
- Over \$11,000 was generated this year
- Any extra given above tuition amount can be deducted from income tax as a donation as long as two checks are written

## • Declining Enrollment

- Net loss of 7 student for 2017-2018 school year, last large class will graduate this year.

# Sunday Adult Offerings



The budget for Adult Sunday Offering for 2016/2017 is \$667,000.00. So for this year we are at \$477,047.49 as of March 31<sup>st</sup>, 2017 which is \$20,000 more compared to last year at this time.

# Tuition for 2017/2018

2016/2017 Tuition	St. Mary's	Increase	Cost per Day
K	\$2,174.00	3%	\$12.57
1 / 2	\$2,740.00	5%	\$15.84
3 / 4	\$3,161.00	5%	\$18.28
5 / 6	\$3,228.00	5%	\$18.66
7 / 8	\$3,624.00	5%	\$20.95
9	\$3,816.00	5%	\$22.06
10 / 11 / 12	\$3,852.00	5%	\$22.27



# 2017/2018 Tuition Income

GRADE	ESTIMATED STUDENTS	TUITION RATE	TOTAL TUITION
Kindergarten	24	\$2,174.00	\$52,183.92
First	18	\$2,740.00	\$49,319.23
Second	19	\$2,740.00	\$52,059.18
Third	25	\$3,161.00	\$79,035.20
Fourth	22	\$3,161.00	\$69,550.98
Fifth	26	\$3,228.00	\$83,918.15
Sixth	23	\$3,228.00	\$74,235.28
TOTAL ELEMENTARY	157		\$460,301.93

# 2017/2018 Tuition Income

GRADE	ESTIMATED STUDENTS	TUITION RATE	TOTAL TUITION
Seventh	21	\$3,624.00	\$76,100.81
Eighth	17	\$3,624.00	\$61,605.42
Ninth	25	\$3,816.00	\$95,404.53
Tenth	13	\$3,852.00	\$50,074.90
Eleventh	25	\$3,852.00	\$96,297.88
Twelfth	26	\$3,852.00	\$100,149.79
TOTAL HIGH SCHOOL	141		\$479,633.31
GRAND TOTAL	291		\$939,935.24

***Total Tuition Income Increase of \$13,460.00***  
***Total Student Population Decrease of 7***

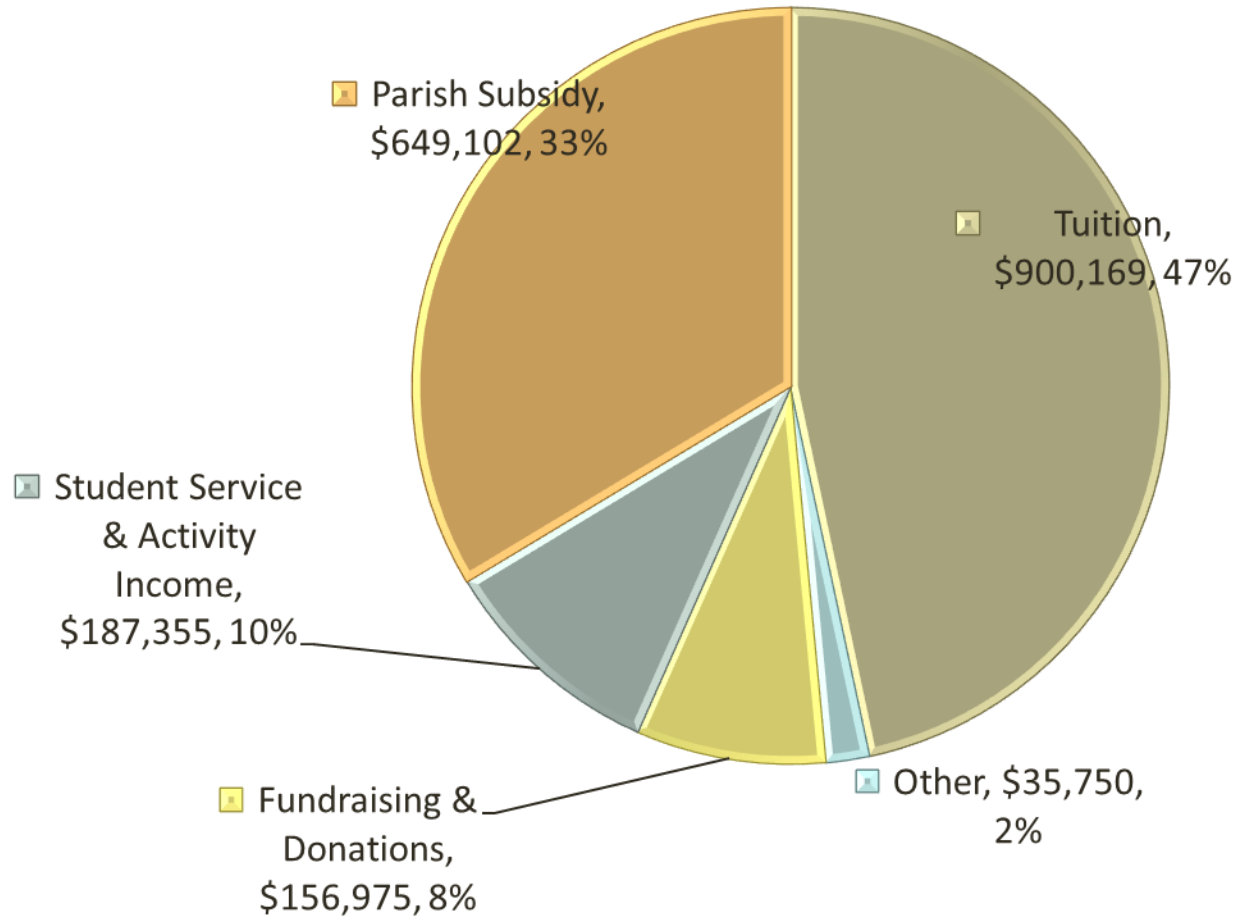
# Tuition Rate/Cost Comparison for the 2017/2018 School Year

<u>School</u>	<u>Grade School</u>	<u>High</u>
Average Annual Tuition	\$2,919	\$3,770
Average Tuition per Day	\$16.88	\$21.80
NCEA Average Tuition	\$4,440	\$9,840
Cost to Educate a Student at SMS	\$5,502	\$8,390

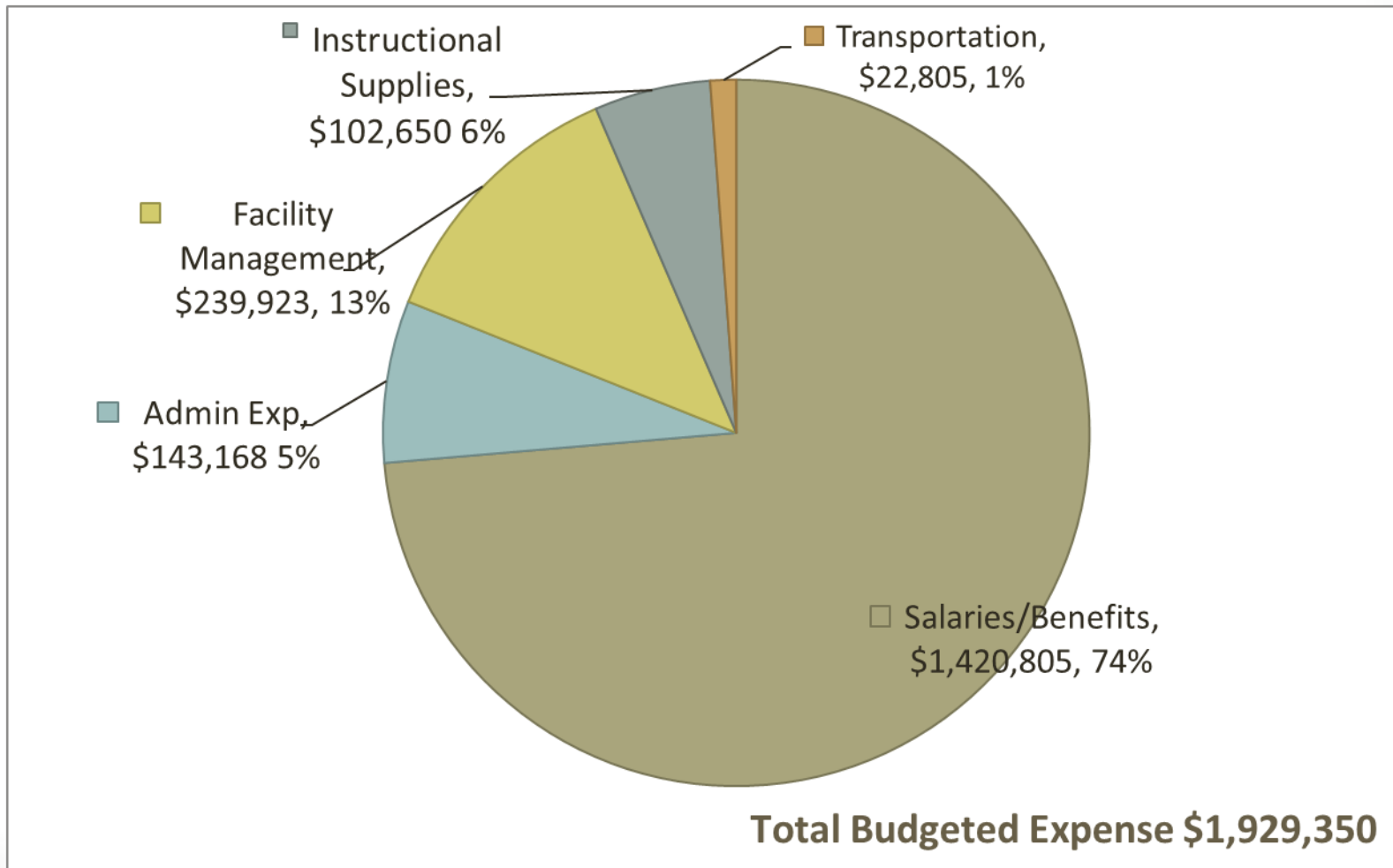
The average public school per pupil cost is \$11,066 as reported by the National Center for Education Statistics, includes both elementary and secondary schools. Catholic schools save the US public school system 20 billion a year in educational costs.

# 2017/2018 School Revenue Budget

Total Budgeted Revenue \$1,929,350



# 2017 / 2018 School Expense Budget



# Parish Subsidy Comparison

### % of total cost of the school provided by parish subsidy

**St. Mary's** **34%**

**NCEA** **27%**

**Total Parish Subsidy for 2017 / 2018 - \$649,102**

## Total Parish Subsidy for 2016 / 2017 - \$742,374

**Total Parish Subsidy for 2015 / 2016 - \$706,920**

**Total Parish Subsidy for 2014 / 2015 - \$776,377**

**Total Parish Subsidy for 2013 / 2014 - \$788,777**

# 17-18 Budgeted Revenue and Expense Report

Page 1

<b>REVENUES</b>	<b>Fiscal Year Ending June 30, 2018</b>		<b>Fiscal Year Ending June 30, 2017</b>
<b>Sunday Offering</b>	<b>\$642,500</b>		<b>\$701,800</b>
<b>Holy Day / Special Collections</b>	<b>\$123,800</b>		<b>\$123,300</b>
<b>Tuition Income (net of discounts)</b>	<b>\$939,968</b>		<b>\$990,271</b>
<b>Fundraising &amp; Donations</b>	<b>\$408,985</b>		<b>\$407,823</b>
<b>Student Service &amp; Activity Income</b>	<b>\$187,855</b>		<b>\$171,890</b>
<b>Investment Income</b>	<b>\$31,582</b>		<b>\$44,766</b>
<b>Next-Tu-Nu-II Income</b>	<b>\$70,000</b>		<b>\$70,000</b>
<b>Other Income</b>	<b>\$577,601</b>		<b>\$576,785</b>
<b>TOTAL REVENUE</b>	<b>\$2,982,292</b>		<b>\$3,086,636</b>

# 17/18 Budgeted Revenue and Expense Report

Page 2

<b>EXPENSES</b>	<b>June 30, 2018</b>		<b>June 30, 2017</b>
<b>Employee Expenses</b>	<b>\$2,004,026</b>		<b>\$2,047,316</b>
<b>Other Administrative Expenses</b>	<b>\$540,610</b>		<b>\$570,443</b>
<b>Diocesan United Fund</b>	<b>\$71,200</b>		<b>\$69,800</b>
<b>Worship Expenses</b>	<b>\$24,700</b>		<b>\$26,700</b>
<b>Facility Management Expenses</b>	<b>\$189,748</b>		<b>\$204,326</b>
<b>Instructional Expenses</b>	<b>\$106,550</b>		<b>\$137,975</b>
<b>Other Expenses</b>	<b>\$45,395</b>		<b>\$32,186</b>
<b>TOTAL EXPENSES</b>	<b>\$2,982,229</b>		<b>\$3,088,746</b>
<b>NET INCOME</b>	<b>\$63</b>		<b>(\$2,110)</b>



# Tuition Reduction Solutions

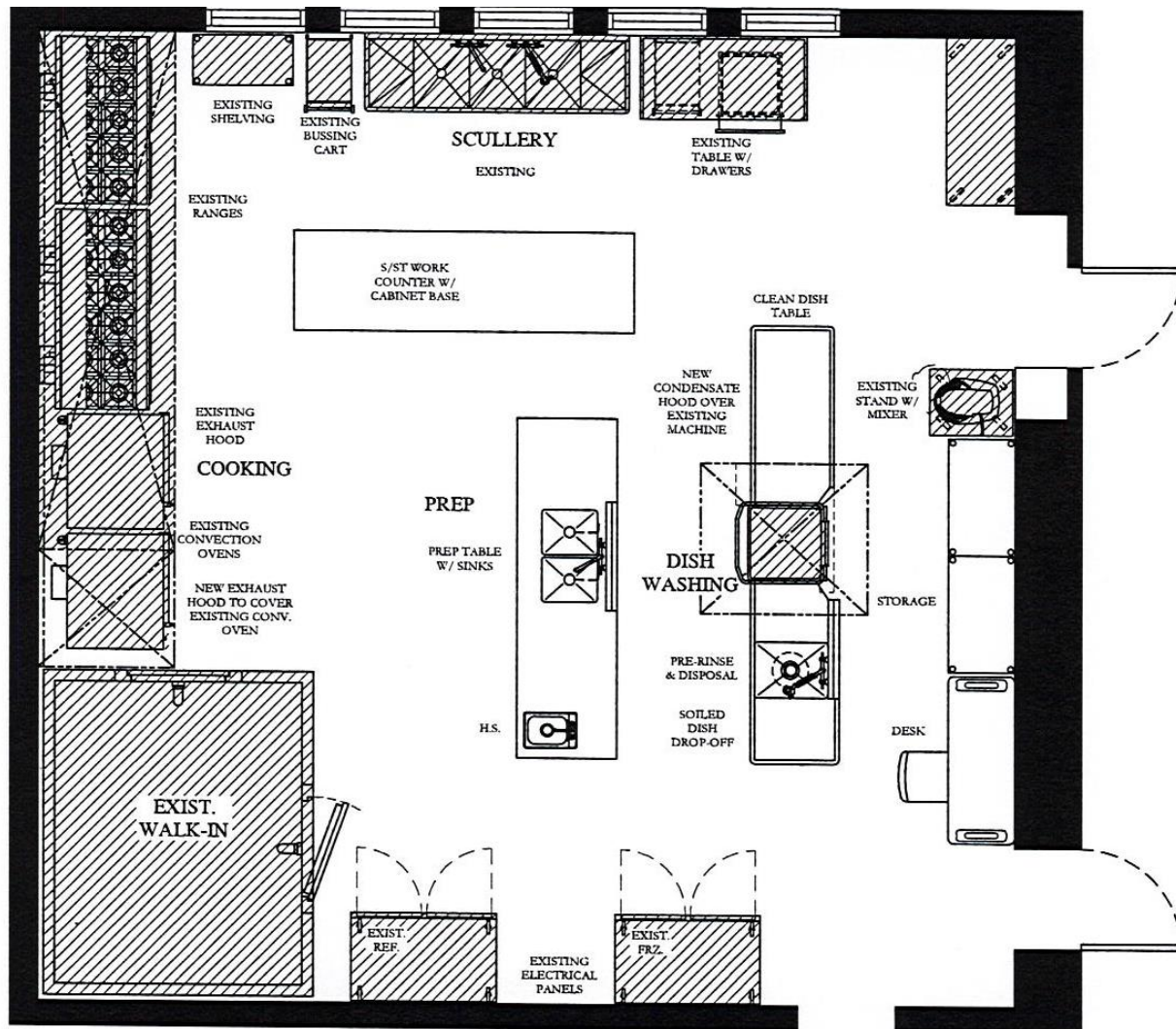
- **SCRIP**
  - \$8,000 applied in Tuition Credits
  - \$8,000 earned for the school
- **FAIR – Work Study**
  - Provided by Generous Donor – Investment Interest – Koch Grant
  - Over \$33,000 in tuition assistance given
- **Catholic United Financial Raffle**
  - \$ 1,600 In Tuition Credits
- **Cookie Sale**
  - \$7,300 Tuition Credits

# North Addition

- Many “good” comments received from parish members
- Landscaping will be done in the next few weeks
- Money has been pledged for a statue and mural for the north addition
  - Mary, Help of Christians has been ordered for the statue
  - The Divine Mercy Image will be the mural

# School Kitchen Remodel

*Estimated Cost - \$230,000 – donations appreciated*



# **Organizations of Service to St. Mary's**

# Catering Ladies

- Donated \$28,000 to the parish and school this year
- Work hundreds of hours of volunteer time

## N2N

- Last year, the net income at Next Tu Nu II was over \$41,000
- Manager - Kathleen Braun, Assistant Manager – Linda Schroepfer
- 30 plus volunteers
- Huge Asset to our parish
- Board members consist of Kathleen Braun, Linda Schroepfer, Patti Pelzel, JoAnn Seifert, Audrey Schons, Mary Lee Schotzko, Anita Walter, and Maggie Keubler

# KC's

- **KC's volunteer for parish and school functions such as doughnut making, marathon, etc.**
- **KC's provide thousands of dollars in donations to the school and parish**
- **Please support KC events such as Cadillac Dinner, KC Auction, etc.**

# **CCW**

- **A tremendous volunteer/service organization for the parish**
- **Donates over \$35,000 annually to the parish**
- **Organizes the summer festival and many other important events**

## **Men's Sausage Dinner**

- **A huge success with tremendous benefits for the parish**
- **Raises over \$50,000**
- **Hundreds of volunteers**

# Strategic Planning

- Committee will be formed this year
- Evaluate future needs of parish and school
- Evaluate future revenue resources
- Evaluate physical plant and maintenance needs
  - Example – East gym parking lot, school heating and cooling systems, etc.



# Diocesan Bankruptcy

- On March 3, 2017, the corporation of the Diocese of New Ulm filed for financial reorganization under Chapter 11 of the U.S. Bankruptcy Code.
- Chapter 11 provides a neutral, court-supervised process for the Diocese of New Ulm to establish a plan to pay its creditors while continuing work essential to its mission.
- The Diocese and those representing victims and survivors will continue to work together, under the guidance of the court, to come to a fair resolution of claims. It is unknown how long this will take, but we seek to complete the reorganization process as promptly and efficiently as possible.
- **Parishes, Catholic schools, and other Catholic organizations located in the geographic area served by the Diocese are not part of this filing. Parishes and other Catholic organizations are separate corporations under Minnesota law.**

# Future Events

- **Sunday August 6<sup>th</sup>, 2017 Parish Summer Festival**
- **November 11<sup>th</sup>, 2017 Night of Knights**
- **January 27<sup>th</sup>, 2018 Appreciation Dinner / Hall of Fame Induction**
- **February 17<sup>th</sup>, 2018 Caribbean Knights**

# Closing comments:

- Questions
- Prayer
- *Thank you for attending this meeting!*